

David Raphael
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Professional Skills

- **Organizational analysis:** Ten years of experience as a salaried consultant for an international non-profit organization working with community-based organizations across North America.
- **Strategic planning:** Facilitated strategic planning processes in multiple organizations.
- **Board development:** Over 15 years of executive experience working directly with non-profit boards of directors. Certificate of Nonprofit Board Consulting, Board Source.
- **Change management:** Facilitated major organizational change as an executive director and interim executive director of multiple non-profit organizations.
- **Fund development:** Extensive experience in both annual and capital campaigns.
- **Facilitation:** Master Facilitator Certificate, Case Western Reserve University, Weatherhead School of Management.
- **Professional coaching:** Coaching of professionals from the United States and abroad.

Professional Experience

David Raphael Consulting, LLC, Atlanta GA

2017 – Present *Principal*

Consulting services to non-profit organizations including assessment, strategic planning, professional coaching, facilitation and board development. Clients include: The Marcus Foundation, Yesod Europe, The Slifka Center at Yale University and Rochester University Hillel.

Hillel at Boston University, Boston, MA

2014 – 2017 *Interim Executive Director*

Executive leadership of the Hillel Foundation serving a major research university. Responsible for reinvigorating the program, rebuilding development, restructuring governance and fiscal operations, and hiring and supervising staff.

Hillel International, Washington DC

2007 – 2015 *Executive Campus Liaison*

Senior-level field consultant providing organizational and professional support including management, governance, fiscal, fundraising and staffing guidance to Hillel Foundations across North America; Strategic planning; Board and professional development; Executive searches.

Maryland Teen Initiative, Baltimore, MD

2003 – 2007 *Executive Director*

Executive responsibility for community-based initiative to maximize the number of Jewish teens engaging in Jewish experiences. Responsibilities included: Board development and guidance, supervision of professional staff, strategic planning, budget preparation and monitoring; networking and collaboration with lay, religious and professional leaders.

The Floortime Foundation, Baltimore, MD

2003 – 2005 *Founding Executive Director*

Founder of a non-profit organization dedicated to advancing the DIR/Floortime approach for understanding and treating children with developmental and communication challenges. Responsible for all aspects of creating, building and sustaining this new organization.

Hillel of Greater Baltimore, Baltimore, MD
1996 - 2003 ***Executive Director***

Executive responsibility for the agency serving college and graduate students in Greater Baltimore. Responsible for: Board development and guidance, fund-development, strategic planning, hiring and supervision of staff and budget preparation, presentation and monitoring.

Hillel: The Foundation for Jewish Campus Life, Washington D.C.
1989 - 1996 ***Director of Field Services - Assistant International Director***

Responsible for strengthening Hillel Foundations in the United States, Canada and Israel through: organizational, professional and governance guidance, troubleshooting and planning.

Jewish Campus Activities Board, Philadelphia, PA

1983 - 1989 ***Director, B'nai B'rith Hillel Foundation at Temple University***

Responsible for the functioning of a Hillel Foundation at a major urban university. Supervised professional staff and graduate interns; advised student groups and student leaders.

The Educational Alliance, New York, NY

1980 - 1983 ***Director, West Side Project***

Developed and facilitated cultural, religious, child-care and senior adult programs on the lower west side of Manhattan. Responsible for community outreach, grants development, supervision of professional staff, and fiscal management. Supervised staff.

1979 - 1980 ***Acting Director, Social Worker, Project Contact Group Home***

Case management and counseling for emotionally disturbed adolescents living in a group home.

Education

Bachelor of Arts, State University of New York at Albany (1974)

Master of Science, Columbia University School of Social Work (1979)

Doctoral Study, University of Pennsylvania School of Social Work (September 1982 – May 1983)

Publications and Articles

- "Abraham, The Who, and My Space: Thoughts About Reaching Teens in a New Millennium", MTI Report to the Jewish Community of Baltimore, November 2006
- "Jewish Needs of Students - A Case Study of One University," (with Dr. Ram Cnaan), Journal of Jewish Communal Service, Volume 67, #4, Summer 1991
- "Commuter Students," Jewish Life on Campus, The B'nai B'rith Hillel Foundations, 1990
- "Stalking the Elusive Commuter Student," Reflection and Commitment, The B'nai B'rith Hillel Foundations, 1987

Awards

- Hillel Exemplar of Excellence, 2001
- Hartman Center Hillel Fellow, 2015 – 2016

Additional Training

- Financial Management for Non-Profits, Temple University
- Strategic Planning, National Center for Nonprofit Boards
- Certificate of Nonprofit Board Consulting, Board Source
- Master Facilitator Certificate, Case Western Reserve University, Weatherhead School of Management
- Conflict Management, University of California, Irvine on Coursera
- Foundations of Positive Psychology, Five Course Specialization, University of Pennsylvania on Coursera.